

CURRICULUM VITAE



Personnel data

Name: Zsolt Pihál
Date and place of birth: 1st April, 1976, Budapest
Marital status: married
Mobile: +36 30 4621211

School

1994-1999 University of Economic Sciences, Budapest
Faculty:
- Management
- Finance
- Corporate Evaluation
1990-1994 Madách Imre Secondary School

Skills

English (intermediate examination)
Russian (intermediate examination)
Stock exchange licence (prompt and futures)
Driving licence

Professional experience

2010- Reconcept Investment and Consulting Kft.
managing partner
Reconcept is a management and holding company, focusing on the followings: turn-around and restructuring services, opportunity investments, structured equity transactions, funding services.

2008-2009 Raiffeisen Bank Zrt.
Corporate Banking and Project Finance Department
head of department
Tasks:

- *management of all corporate related banking business activity in the Bank,*
- *participating in the Bank's middle management,*
- *direct supporting the top management of the Bank,*
- *networking and negotiating with the owner's representatives,*
- *taking part in determination and execution of the strategy and business plan of the Bank,*
- *dealing with international financial institutions (in club and syndicated deals),*
- *managing key customer relationships,*
- *in-charge of implementation and operation of sales support and CRM models in corporate banking business.*

2004-2008 Raiffeisen Bank Zrt.
Project Finance and Syndication Department
head of department
Tasks:

- *as head of a key department in corporate business activity*

of the Bank leading a staff of 35 project finance professionals,

- participating in the Bank's middle management,*
- direct supporting the top management of the Bank,*
- networking and negotiating with the owner's representatives,*
- taking part in determination and execution of the strategy and business plan of the Bank,*
- dealing with international financial institutions (in club and syndicated deals),*
- managing key customer relationships.*

2002-2004

Raiffeisen Bank Zrt.
Project Finance and Syndication Department
head of unit

- Tasks:*
- heading a group of 4-8 project finance managers,*
 - decision making in daily business operations,*
 - supporting department head in strategic and HR issues.*

2000-2002

Raiffeisen Bank Zrt.
Project Finance and Syndication Department
project finance manager

- Tasks:*
- managing structured and project finance deals (analysing business risks, creating adequate financing structures, meeting & negotiating, proposals, contracting, monitoring),*
 - customer relationship management.*

1999-2000

Arthur Andersen
Audit & Business Advisory Division
audit assistant

- Tasks:*
- participation in audit teams and due diligence works,*
 - executing and verifying financial statements,*
 - specialized in financial sector, oil & gas industry.*

Other

Raiffeisen Real Estate Management Zrt., REM Zrt.
member of Supervisory Board (from 2007)
The company is a market leader real estate developer.

Terra Credit Zrt.
member of Supervisory Board (2007-2009)
Independent mortgage specialist financial company.

Hobby

Long-distance running (marathon, half-marathon)
Swimming
Cycling
Excursions
Travelling